



Corporate Plan 2016 to 2020
Strategy and Resources Committee's Provisional Key Priority
Performance Targets for 2017 to 2018

Key Priority	We will do this by	Targets for 2017/18	Targets to be achieved by
Managing our resources	Developing multi-skilled and motivated staff	Present proposals for a revised pay structure to HR Panel and S&R Committee	31 October 2017
		Present proposals for a revised appraisal scheme to the     Leadership Team and HR Panel	31 December 2017
		Hold three Managers Huddle's to support the development of all EEBC managers	31 March 2018
		To consult with staff on a range on initiatives including management competencies, revised HR policies including the Attendance Management and Capability, and the appraisal process	31 March 2018
	Providing services digitally	Complete phase 2 of the website	31 December 2017
		Develop the Customer Experience Strategy and report to S&R	31 March 2018
		100% of all housing clients to complete applications digitally	31 March 2018

Key Priority	We will do this by	Targets for 2017/18	Targets to be achieved by
Managing our resources	Identifying new sources of revenue and maximising our existing income	At least 98.4% of Council Tax collected	31 March 2018
		At least 99.0% of Business Rates to be collected	31 March 2018
		<ul> <li>Process new Housing Benefit claims within an average time of 28 days</li> </ul>	31 March 2018
		Process Housing Benefit change of circumstances within an average time 11 days	31 March 2018
		Increase the catering income from Bourne Hall café and Playhouse bar by an additional £50,000 net	31 March 2018
		<ul> <li>Secure a combined lettings income from Bourne Hall, Community &amp; Wellbeing Centre, Playhouse and Ewell Court of £462,000</li> </ul>	31 March 2018
		Generate £8,000 income from pest control referral service	31 March 2018
		<ul> <li>Epsom Cemetery extension:</li> <li>Conduct ecological and ground water risk assessment</li> <li>Submit the planning application</li> </ul>	31 July 2017 31 December 2017
		To produce a proposal in regards to income generation plan to accompany the Medium Term Financial Strategy	20 February 2018

Key Priority	We will do this by	Targets for 2017/18	Targets to be achieved by
Managing our resources	Delivering further efficiency savings and cost reductions	<ul> <li>E-Tendering system implemented</li> <li>Submit a capital bid and identify a replacement system for the CRM which meets our business needs, is affordable and sustainable</li> </ul>	31 October 2017 30 September 2017
	Maximising returns from properties and other investments	To support economic regeneration utilise the Commercial Property Acquisition Fund to purchase a minimum two additional commercial investment properties generating no less than 5% return on investment	31 March 2018
		To produce a proposal in regards to an Asset management strategy; Ten year maintenance plan	31 March 2018
		Review options for establishing a local authority trading company through a Member/Officer Working Group and report to S&R	31 December 2017

Key Priority	We will do this by	Targets for 2017/18	Targets to be achieved by
Supporting businesses and our local economy	Supporting a comprehensive retail, commercial and social offer	Support the Business Partnership to develop a proposal for a Business Improvement District (BID) with the intention of holding a Ballot	31 October 2017
		To agree and implement a scheme for the allocation of the neighbourhood portion of Community Infrastructure Levy (CIL) (15%)	31 August 2017
	Maintaining strong links with local business leaders and representative organisations	To hold at least three business breakfasts	31 March 2018
	Delivering an affordable Economic Development Strategy	Plan E (Phase 1): Finalise and agree the design for the Market     Place improvements in partnership with Surrey County Council     (SCC)	31 October 2017
		To investigate the creation of a joint committee with Surrey County Council	31 March 2018
	Promoting our Borough as an excellent place to do business	<ul> <li>Develop the business case for a business hub and report to S&amp;R</li> <li>Conduct a review of the groups that we contribute to in relation to promoting Epsom and Ewell as a place to do business and evaluate the benefits and effectiveness from participating in these arrangements</li> </ul>	28 November 2017 31 December 2017
		To carry out a corporate review of all marketing and promotions to agree an overall strategy	31 March 2018